

Eric Goodwin



Goodwin is a serial entrepreneur and over the past 40 years has worked exclusively in a start-up environments. He currently sits on several Boards and acts as an advisor to VCs and management teams on building software businesses.

In July of 2004 he retired as the CEO of Klocwork Inc. after taking the company to the next level through a venture funding round and initiating two years of rapid growth. Klocwork was the last spinout from Nortel, and provides a software development platform for improving productivity and quality of software by using deep static analysis.

Prior to joining Klocwork, Goodwin served as CEO of FloNetwork Inc. from April 1999 to July 2001 when it was sold in a positive exit to DoubleClick (NASDAQ: DCLK). During that period FloNetwork grew from a 25 person company to over 200, and was the acknowledged leader in email relationship management. FloNetwork was recognized in the Deloitte & Touche Fast50 as the 20th fastest growing high technology company in Canada, and the top half of the Fast500 for technology companies in North America.

Previously Goodwin was a co-founder and CEO of Fulcrum Technologies (NASDAQ: FULCF). While CEO the company grew to over \$60 million in revenue, and was ultimately sold to PC DOCS, now part of Hummingbird Communications (NASDAQ: HUMC). Over a 12-year period, Goodwin guided Fulcrum through its early customer wins, strategic partnerships and investments, increasing mainstream adoption, an initial and secondary offering and, finally, strategic acquisition. Under his leadership, Fulcrum and its customers won several prestigious awards for growth and excellence, including a ComputerWorld Smithsonian Award, CrossRoads A-List, Software Magazine's Top 100 and many others.

Goodwin serves as Chairman of Fortiva Inc (www.fortiva.com) and as an active board member with Activplant (www.activplant.com).

Opinionated and passionate about his work, Goodwin has always worked with companies at the forefront of innovative applications of technology.

Goodwin has a Bachelor of Commerce from Carleton University in Ottawa. He has received a number of personal and corporate awards including the Canadian Advanced Technology Association's award for Private Sector Leadership, and was named as one of Canada's top 10 technology CEOs by Canadian Business Magazine.